

"We serve the business needs of clients – Canadian and international, established and emerging – and we are proud to have earned a reputation for leadership in the business community and in the legal profession."

**Pierre Bienvenu - Ogilvy Renault**

"Right now, we have about 40 staff, over half of whom are lawyers. We operate as a full-service commercial firm, concentrating on three main areas: corporate M&A, banking and finance, and property. We also tackle an increasing amount of dispute resolution work."

**Paul Sestak - Wolf Theiss**

"Our firm has vast experience in acting (not only within Greece but also internationally) for banking clients (banks and financial) in all issues relevant to the shipping business."

**John Papapetros - V&P Law Firm**

"When the foregoing feature is taken together with R&C's strong culture of "New ideas. Old values.", our firm is able to deliver an extra edge by bestowing its clients with a complete landscape that reaches beyond the legal questions for the soundest decision-making process."

**Bernardo Rodríguez Ossa - Rodríguez & Cavelier**

"Official funding (BNDES, Banco do Brasil, Caixa Econômica Federal, FI-FGTS, Inter-American Development Banks, etc.) will play a key role in financing projects during the next 12 months."

**Luis Antonio Semeghini de Souza - Souza, Cescon Avedissian, Barriou e Flesch Advogados**

# ACQ LAW AWARDS 2008

"Our goal for 2009 is to increase, or at least maintain our rate of work at high end cases and projects; we have launched a plan to strengthen our biotech and human rights areas, where we were pioneers, by actively approaching leading companies and institutions in these areas."

**Luis Vera-Morales - Vera, Carvajal & Sosa, S.C.**

"We have traditionally been developing close ties with firms everywhere in the world, but predominantly with UK and US independent firms. Besides keeping those relationships warm we are further investigating business in the Middle East, the Far East and China."

**Charles van Sasse van Ysselst - NautaDutilh**

"Self evidently, the business climate for law firms is getting tougher by the day. I think that firms which invest in maximising their efficiencies will survive and be well placed to take the lead when the turnaround comes."

**Dario Tanziani - Adams & Adams**

"The world is a global economy serviced by global lawyers of competence and integrity in every jurisdiction. And Deneys Reitz Inc in South Africa is a perfect example."

**Lionel Shawe - Deneys Reitz Inc**

"We have been able to work with almost all the large transactions for the last ten years in the Nordic area. We are known to be the small firm with the big mandates, we have been described as 'not the best-known law firm, but certainly known by the best.'"

**Peder Hammarskiöld - Hammarskiöld & Co**

"We are one of the few law firms facing the mid market that offers an equally strong lender and borrower practice."

**Jeremy Cross - SJ Berwin**

The firm has been quoted as one of the three major actors in the area of information technology and as one of the four major actors in the area of private equity in France.

## TMT Law Firm of the Year

Winner:  Kahn & Associés

Founded in 1988, Kahn & Associés is an independent French law firm with a team of highly skilled lawyers who have a wide range of training and expertise. Kahn & Associés has in a short period of time established itself as one of three IT/IP leading French law firms. The firm has grown steadily over the years and now have 7 Partners and a total staff of close to 50.

### The Fields

Although strategic transactions, Mergers & Acquisitions, Joint Ventures, and equity investments, constitute a major part of our practice, we believe it is equally important to follow and support our clients for the long haul.

Kahn & Associés has therefore a strong expertise in the following specific practice areas:

- Corporate (private equity, merger and acquisition, restructurings, venture capital, joint-venture),
- Securities,
- Stock option and other incentive plans,
- Information technology,
- Internet and e-commerce regulatory developments, Life Science, Media and entertainment,
- Intellectual property,
- Licensing and distribution,
- Sport law,
- Labor law,
- Bankruptcy,
- Litigation and arbitration,
- Real estate
- Tax

We also provide corporate secretarial services for more than 200 different companies with the assistance of two experienced paralegals that work closely with the firm's attorneys.

### The Team

Everyone at the firm speaks English, and a number of our lawyers have advanced legal degrees from universities in the United States or England. We have remained independent of the various alliances and associations of law firms, but we are well connected to leading like-minded law firms around the world, and we have particularly strong

relationships throughout Europe and North America. Many clients ask us to arrange Europe-wide advice, and we are well equipped to coordinate legal work on a multi-jurisdictional basis.

### The Partners

- Régis Bernard: Tax, M&A, Corporate, LBO, [rbernard@kahnlaw.com](mailto:rbernard@kahnlaw.com)
- Olivier Cognard: M&A, Private Equity, Capital Market, Corporate, [ocognard@kahnlaw.com](mailto:ocognard@kahnlaw.com)
- Marie-Laure de Cordovez: M&A, Private Equity, Capital Market, Corporate, [mlcordovez@kahnlaw.com](mailto:mlcordovez@kahnlaw.com)
- David Dumarché: Labor, [ddumarche@kahnlaw.com](mailto:ddumarche@kahnlaw.com)
- Daniel Kahn: M&A, Capital Market, Corporate and Technology Law, [dkahn@kahnlaw.com](mailto:dkahn@kahnlaw.com)
- Sabine Lipovetsky: Technology Law, Dematerialization, Electronic Archiving and Signature, Intellectual Property, Data Protection, Commercial Litigation and Arbitration, Real Estate, [slipovetsky@kahnlaw.com](mailto:slipovetsky@kahnlaw.com)
- Fabrice Perbost: Information Technology (Internet, Telecom), Intellectual Property, Commercial Law, Media, Life Sciences, Commercial Litigation and Arbitration, [fperbost@kahnlaw.com](mailto:fperbost@kahnlaw.com)

### Public recognition

The firm has been quoted as one of the three major actors in the area of information technology and as one of the four major actors in the area of private equity in France. The firm has received numerous distinctions since its founding, including being named « European Technology Law Firm of the Year » in 2000 (awarded in London, this prize recognizes the best business law firm in Europe active in the field of representation of high-technology companies). In October 2004 and again in 2005, the firm received the highest ranking among French law firms for venture capital related work and technology related matters. The firm has also received the Venture Capital Trophy in 2004, in 2006 and in 2008. **ACQ**

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